

The art of mastering new demands and exceeding expectations.

As time becomes evermore precious, efficient and successful meetings become evermore important. Successful meetings allow us to connect with the other participants, and to present ourselves and our company. And our stuff... Because, even though its practical advantages were what determined the purchase, rolling in a large interactive whiteboard that includes a projector probably gives one a special feeling, **page 8**. And it can only get better when you set the display height for the audience by remote control. Not to mention how practical it can be to have access to full mobile videoconference equipment, equipped with double screens and a camera, **page 20**. This catalogue presents a selection of our new products and applications to ensure successful meetings. We hope you enjoy the catalogue, and we look forward to seeing you soon.







Always in stock. And always a match. One single product. Our new Unislide for short-throw projectors has had much praise. A good image can be transformed quickly into the perfect image with the aid of the four fine-adjustment screws. There's no need to have special versions in stock for different manufacturers since the slide fits most projectors (and it is available in black or white, allowing it to be matched in colour).

Even more attractive.

Updated!



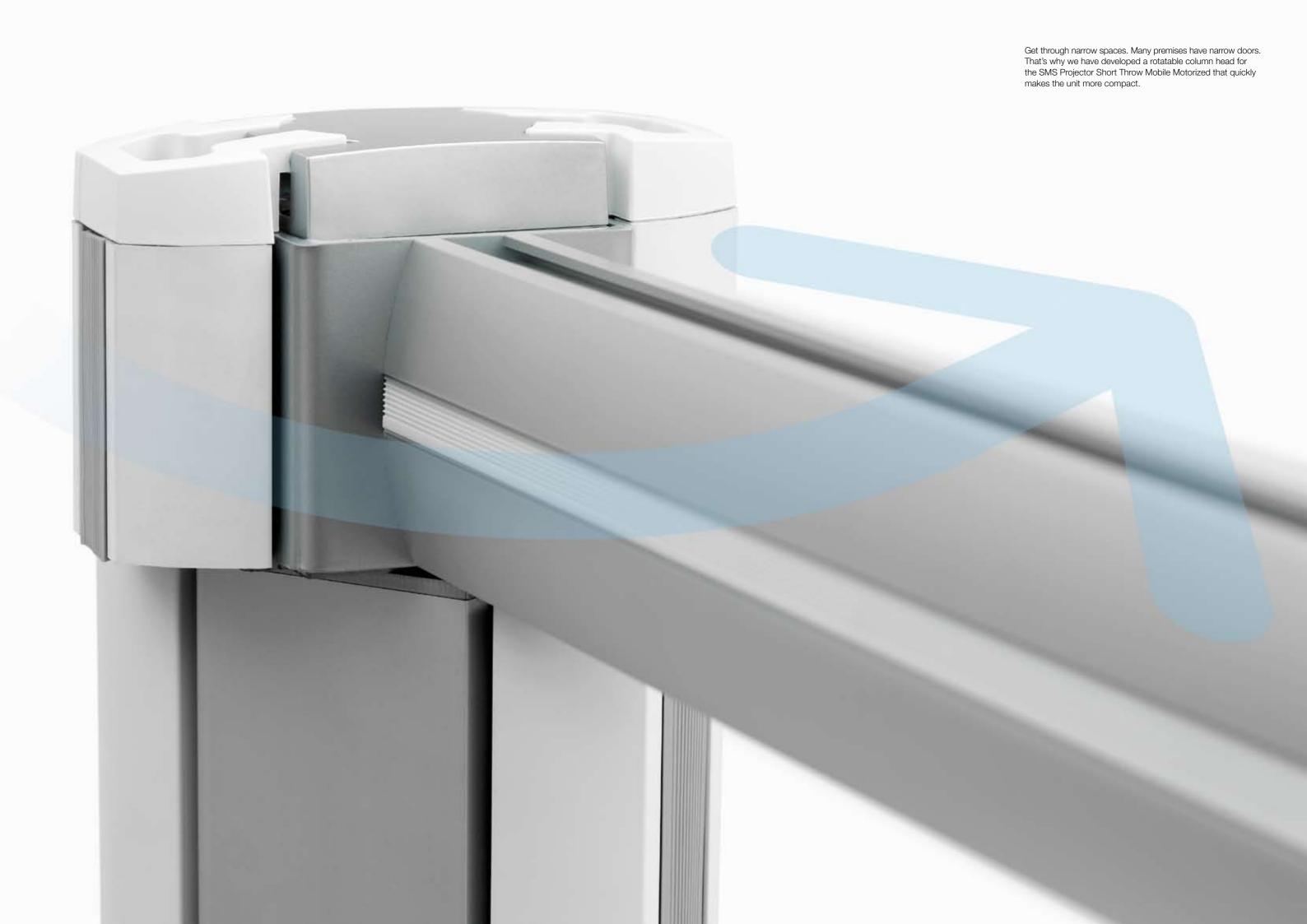
SMS PROJECTOR WL SHORT THROW V+. This wall bracket not only offers an extraordinary range of adjustments - with fine-adjustment screws on the slide and the vertical and horizontal adjustment at the wall plate - it also offers state-of-the-art surface finishes. The new material used for its manufacture, extruded aluminium, gives a stylish appearance, lower weight (approximately half of the previous weight) and dimensions that are small enough to allow the wall bracket to be easily fixed, where necessary, close to the ceiling. The bracket is available in black or white, and is equipped with an integral cable holder as standard.





Need help in choosing a bracket? See Page 42.
Technical information is available at www.smartmediasolutions.se







Increased participation in presentations and lessons.

SMS PROJECTOR SHORT THROW WALL MOTORIZED. It is sometimes necessary to adapt the viewing height – perhaps due to the height of the audience, or for other reasons. We now have the perfect solution for anyone who needs a fixed installation while at the same time requiring flexibility. The main column can be electrically raised and lowered, enabling this stand to be adjusted from one situation to another with a simple button press. This is an ideal facility, not least for when seminar participants or pupils need to come up to the screen to point or make their own presentations. Can be used with most projectors and interactive screens.



WHAT IS AN INTERACTIVE SCREEN?

An interactive screen is pressure-sensitive, making it possible to control a computer from the screen by, for example, using a finger as a computer mouse. This is achieved technically by connecting a computer to a video projector, which then illuminates the screen using a program that can interpret touch patterns. The solution combines teaching advantages with the presentation possibilities and storage facilities of the

Proved to offer more efficient leaning. A study carried out at the Manchester Metropolitan University showed that pupils who used an interactive screen during teaching of three major subjects achieved an educational advantage of several months over pupils who did not.

SMS PROJECTOR SHORT THROW WALL MOTORIZED. Art no: AE019001-P0





Konferens 7A need technology, premises and furniture that are as flexible as they are exclusive.

"What we offer is based on location, reception and drive."



How does a modern conference organiser experience the customers and their needs? SMS has interviewed Bo Fuglsang, Marketing Manager at Konferens 7A, a company whose ambition is to create exactly the surroundings that the customer wants. Bo Fuglsang expresses this precisely when he says that they are "always rearranging the furniture". Their exclusive address on Strandvägen in Stockholm exerts a certain force of attraction, given its central location and the beautiful surroundings; while the aim of the company is to create a feeling of entering someone's home, rather than a conference facility.

There are no "meeting rooms" here, just room after room of beautiful, airy fittings, open fireplaces and the feeling of a wealthy city-centre penthouse. But under all of the classical beauty, with its ornaments, mirrors and chandeliers, there broods an ingenious flexibility. The rooms can be rapidly divided to form rooms of suitable size, and the massive hardwood tables can be easily rearranged to give anything from small stylish tables to a table fit for a board meeting. It is just this combination of exclusive surroundings and high flexibility that has shown that it can attract companies of widely different natures.

From courtroom to catwalk

"We may have a company here one day arranging a large customer seminar, while the next day we may have two parties starting a three-week civil court case. Or it may be the Swedish fashion and decorating retailer Indiska who are here, turning the place into a catwalk", says Bo Fuglsang. The sales meeting will probably need projectors and a classroom-type arrangement. The legal folk, in contrast, will construct a court, bring in tonnes of files and connect dozens of computers, while the fashion house will require all the advanced sound, vision and lighting equipment that characterises a hyped-up fashion show.

"Nearly everything here is on wheels," says Bo Fuglsang, "from heavy furniture and large flatscreen monitors down to side tables and pot plants. This is to make it easy for the personnel and also to save time."

Roll in the new

Conference clients today place high demands on visualising images, and Konferens 7A has noticed increased requirements for everything from high-quality projectors to large screens. "The new interactive

screens are a very attractive alternative, particularly in combination with a wheeled stand that can be easily rolled into our lifts, and whose height can be regulated."

"There is an increasing demand for meetings that are sensitive to the environment; and as globalisation increases, videoconferences are becoming evermore interesting." An important component of environmentally sensitive meetings is the food served. Konferens 7A is currently drawing up a new environmental policy, and is considering the possibility of offering locally produced and ecologically certified meals.

Carbon-offset meetings are also on the agenda.

Successful conferences

"The watchword for a successful conference is 'hassle-free'. We always have a computer technician on hand, because when the place is stuffed with technology it's not reasonable to expect that the conference personnel be responsible for getting the network or projector to work." It is important to provide good information, so that the visitors feel secure and well taken care of, they must not feel that they are in an unfamiliar place. And it's important to be proactive.

"The perfect conference host is not the one who 'becomes invisible', but the one who is prepared to talk to the guests, to find out whether they are comfortable or if they lack anything. That way you ensure that everything is under control, and this may be the extra little something that makes a difference. Such as suddenly arriving with a large bowl of sweets, to kick-start a group that has got stuck on the last point in the agenda and give the participants the energy needed to complete the task.

That's what I call 'power-point'."



ner adaptation. Conference clients today place high demands on sualising images. Mobility is also important for Konferens 7A, which is wh ney have invested in, among other things, the SMS Flatscreen X FH M

The Hamburg Climate Week was held in September 2009, and many X series stands of various configurations were installed.

Our professional series has been X-tended with X-tra modular design.

This is really where we can talk about long-term solutions – add or exchange a single item and the product can suddenly solve completely new tasks. Our newly extended X series gives the user hitherto unknown possibilities to create combinations based on current needs, and to adapt to future needs. A modular design means that a single basic profile (the main column) and a few ingenious accessories allow the system to cover all possible requirements. These may include, for example, mobility, storage, the ability to mount the screen vertically or horizontally, or several screens back-to-back. This is state-of-the-art, and it is also so simple and obvious!



SMS X MEDIA BOX

It is possible to mount just the accessories required along the two sides of the main column, giving a solution that corresponds exactly to the display requirements. The accessories may include, for example, the SMS X Media Box with an integral data rack and locking cover, for practical storage and concealment of peripherals. Select the version with wheels and you can take your equipment to the audience, not the other way round.



SMS X SHELVES. SMS X REMOTE CONTROL KIT

Sometimes all you need is something as practical and basic as a shelf to put your papers on. A hand control is included in our motorised stands. Wireless remote control is available as an option.





DOWNLOAD!

The brochure "Long-term impressions" presents our extended X series

Download the brochure from: www.smartmediasolutions.se







A stand that is always the centre of attention. When the visitors and passers-by come from many directions – at trade fairs, in hotel lobbies, or in other public places – it's not always easy to know which way to face. This mobile three-way display is based on our X series.

FOCUS ON MEETINGS



A videoconference on wheels. Equipped with double 46" screens and a top-mounted camera, this is one of many examples of the possibilities of the professional X series and its modular design.

Digital Inetings.

The word "meeting" can be extended to refer to any encounter with the target group, wherever it may be located. Robust equipment may sometimes be needed for such meetings. In other situations, it's a question of screens and similar equipment that can blend into the surroundings, and here it is style and good taste that are important. Sometimes, both robust construction and the right appearance are required. We are now taking the step towards offering a broad comprehensive solution within Digital Signage - the SMS Media Cabinet Extreme.



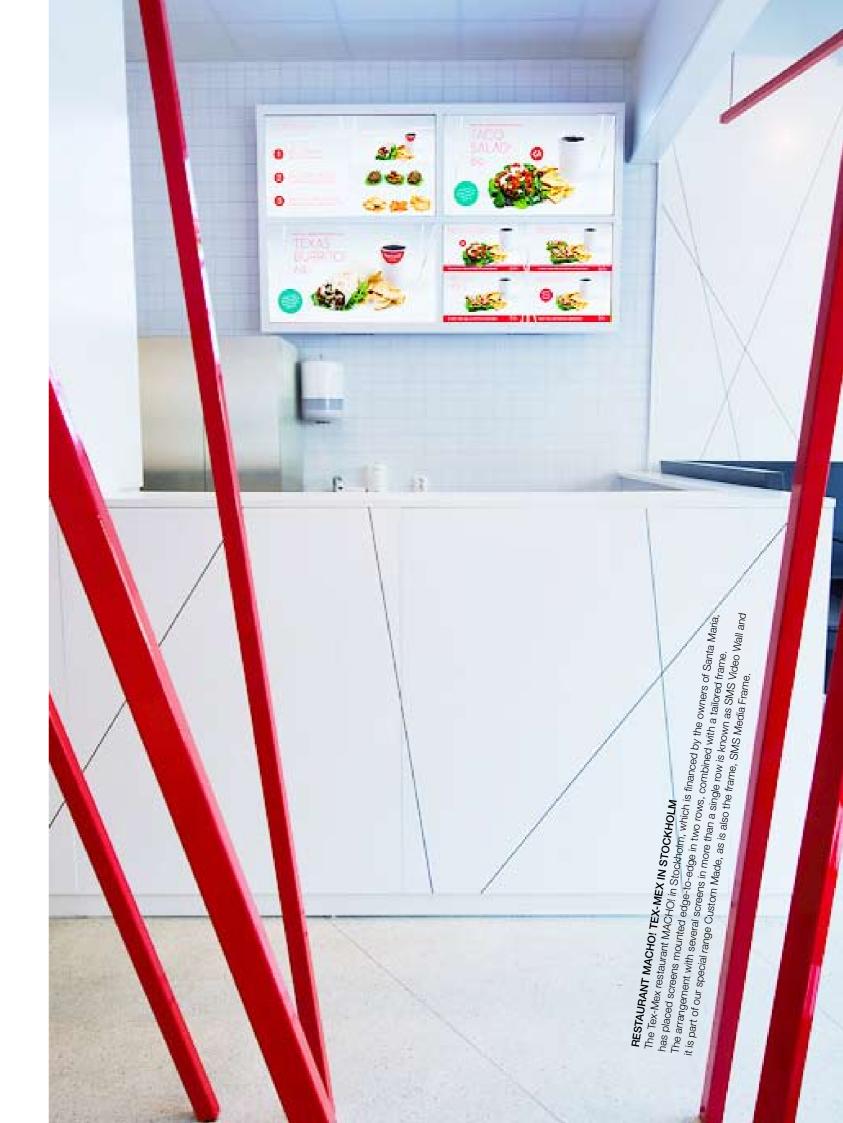
SMS MEDIA CABINET EXTREME

Our Media Cabinet range now includes a standard product for outdoor use - the Extreme package. Armoured glass from the Swedish company Hammerglass is standard. Art no: MC010-series



CUSTOM MADE

SMS sells more than products, we have always believed in listening to the customer and having a broader perspective than our current range. Many new and exciting solutions have been developed through the years at the request of, and in close collaboration with, our customers. In our striving to nurture the relationship between our personnel and our customers, we are increasing the opportunities to tailor a solution to your exact needs, either by combining existing product modules or, quite simply, by one of our engineers sitting down with you and a blank sheet of paper. We are open to most suggestions, so don't hesitate to contact us.











Start with coffee – a smart move.

The Swedes are world champions in drinking coffee. This was also true during the 1960s, when von Brömsen, who later would found the company Svenska Monitor Stativ (SMS), was granted a patent for "Nicke" – a wooden stand suitable for all coffee pots available at the time. The playfully simple and flexible "accordion" design fit the coffee pot exactly, and was soon widespread throughout Sweden. Read about the history of SMS from the first tiltable TV-stand to our current products for digital signage and short-throw projectors.



SMS Projector Unislide.

put us on the home bracket on the

straight to success.

Nicke was later taken over by von Brömsen's son, one of whose further developments of the product was to manufacture it from plastic. At the same time as today's modern coffee machines were taking over the market, the older von Brömsen, who despite his success was not ready to settle down quietly, received a request from a head teacher at one of the schools in Stockholm. Could he develop a product for suspending a TV in the classroom so that all pupils could see it at the same time?

stand is the start of Our first TV bracket series

Von Brömsen used the same flexibility that had characterised Nicke in the new product.

He developed a bracket that not only held the heavy TV set aloft, but also made it easy and safe to rotate and tilt, by placing a tilt mechanism under the centre of gravity of the set. von Brömsen reckoned that it should be possible to develop further products from the same basic idea, and his company was subsequently successful in dominating the Swedish market for TV brackets.

I took over as managing director of the company in 1996, with the intention of expanding abroad. We gradually built up a network of independent distributors. The name Svenska Monitor Stativ was pretty much impossible for many of our partners abroad to pronounce, and so the name was shortened to SMS. The meaning was at the same time changed to become Safe Brackets Made in Sweden AB, in order to emphasise that the company was producing safe brackets. The brackets at this time were solely intended for installation in public areas.

Draper Inc. bought the company in January 2000, and the name was changed to Safe Bracket AB. This meant that the abbreviation no longer had

any significance. By 2003 operations had been broadened such that they covered modules for digital signage in addition to brackets for flatscreen monitors and projectors, and the name issue had become as troublesome as chewing gum under one's shoe!

SMS is a pioneer

to master all surroundings.

in outdoor display.

and soon continues ceilings and floors.

technology onto the

map, and onto walls.

And the Safe Brackets name did not become any less misleading when we launched one of our most creative and innovative products for many years. A large Swedish municipality had expressed a need to use digital signage within the public transport system, and asked SMS for details. We saw the potential for a new market and it was fortunate that we invested in developing the technology required, even though the municipality never actually placed an order.

It wasn't long before the first order for what later came to be called Media Cabinets arrived – from the ski resort Sälen. They saw the possibilities offered by being able to inform guests rapidly which lifts are open, give details of events, etc. The Media Cabinet, together with the Short Throw bracket, is today our most rapidly growing product area, and we stand in the starting blocks ready to keep pace with global technological development, and ready for a long line of exciting innovations. So what happened with that pesky question about the name? We took our current company name in 2006 and the abbreviation once again achieved a meaning that is worthy of the name: Smart Media Solutions.

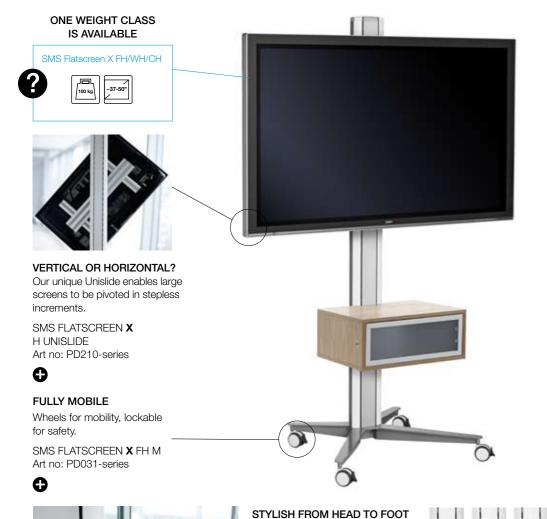
Dan Berglund
Managing director

THE X RANGE THE X RANGE

SIMPLICITY, PRECISION, FLEXIBILITY,

OUR PROFESSIONAL RANGE - THE X RANGE.

If anyone knows how important it is with the right attitude, it's you. Everything should be just one click away. The X Series is based on the conviction that each detail is an important part of your presentation. That's why we have functions and adjustment facilities that make the job so simple that anyone can see that this presentation is the work of a professional.





DVD or PC at your fingertips. Locking door and space for a computer rack give added security. Available in walnut, oak or white.

SMS X Media Box Art no: PD400-series



Gracile storage with shelves of various finishes and materials. Available in walnut, oak or white.

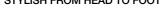
SMS X Shelves Art no: PD300-series



Electrical power sockets can be mounted at the rear.



Download the X Series brochure. www.smartmediasolutions.se



Choose a foot - as stable as it is gracile - for the best possible appearance.

SMS FLATSCREEN ${\bf X}$ FH Art no: PD041-series



Conceal all the cables with SMS Cable Management. See Page 35.



ATTACHED TO THE WALL AND FLOOR

Mount the column between the wall and the floor, and become less dependent on the structure of the wall.

SMS FLATSCREEN **X** WFH S Art no: PD091-series

CEILING MOUNTING

Provides great freedom, since it gets the screen out of the way. The mounting is independent of walls and it does not take up floor space. It is also possible to display your message in more than one direction by mounting two screens back-to-back.

SMS FLATSCREEN X CH S Art no: PD061-series

ATTACHED SOLELY TO THE WALL!

This solution allows you to mount your screen vertically or horizontally in any

SMS FLATSCREEN X WH S Art no: PD081-series

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SMS PROJECTOR X



allows projectors to be used with low ceilings.

SMS PROJECTOR X CL F75 Art no: AE015-series

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FOR PROFESSIONALS

You experience it through the many built-in functions and the wide range of independent adjustments.

SMS PROJECTOR X CL F Art no: AE015-series





Swivel or tilt for exact

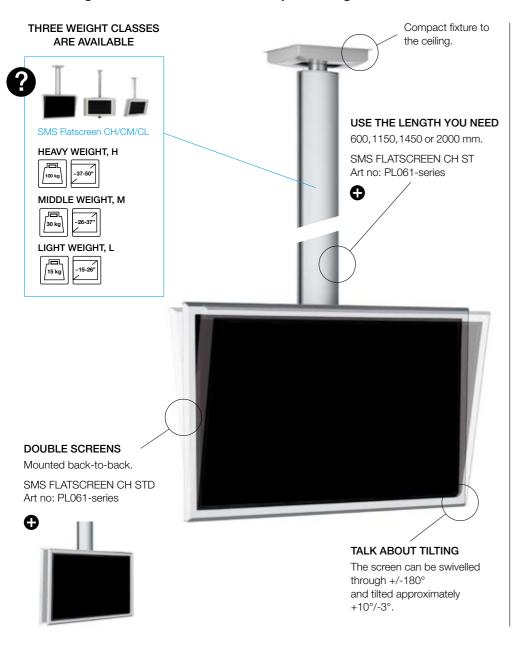
adjustment



SMS FLATSCREEN CEILING BRACKET SMS FLATSCREEN 3D

THE CEILING BRACKET THAT **ENSURES THE PRESENTATION** IS AT THE RIGHT HEIGHT.

Ceiling mounting gives great freedom, since it gets the screen out of the way. The mounting is independent of walls and it does not take up floor space. It is also possible to display your message in more than one direction by mounting two screens back-to-back.





EXTEND TO THE DESIRED LENGTH

Available in the following lengths: 300-350, 500-750, 650-900, 850-1100 and 1050-1300 mm.

SMS FLATSCREEN CL VST Art no: FS021-series



FOUR SCREENS!

SMS FLATSCREEN CL/CM ST Art no: FS061-series

NB!



Conceal all the cables with SMS Cable Management. See Page 35.

YOUR MESSAGE WILL REACH FURTHER WITH OUR COLOUR-COORDINATED 3D ARMS.

These popular 3D arms blend into all surroundings due to Cable Management and the availability of three colours.









NB!

The integration becomes complete with a well-concealed outlet for SMS Cable Management underneath the 3D arm.

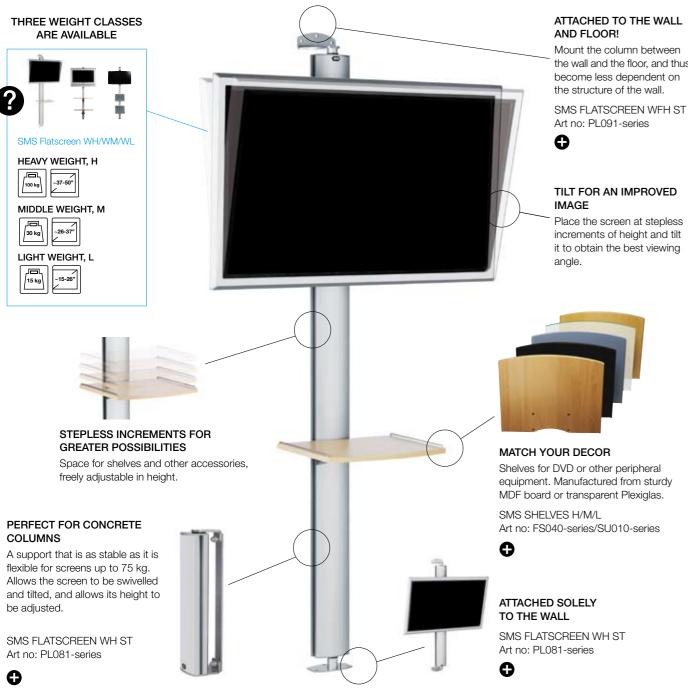
SMS Cable Management Art no: CM010001/CM010002





A WALL BRACKET WITH MANY ANGLES.

You can install nearly any screen at all in any surroundings using one of our wall brackets with suitable accessories. Fix it directly on the wall or with a small gap, mount it against the floor or the ceiling.





the wall and the floor, and thus become less dependent on

increments of height and tilt it to obtain the best viewing



Conceal all the cables with SMS Cable Management. See Page 35.



SEVERAL SCREENS

If you need to support up to three screens or a combination of screens and shelves. The screen can be swivelled and tilted.

SMS FLATSCREEN WL/WM ST800 Art no: FS051-series





Everything you need to mount an extra screen on the bracket. Provides tilt and swivel functions for the screen.

SMS FLATSCREEN L/M ST KIT Art no: FS040011, FS040017







TILT FACILITY WITHOUT PROTRUSION

Flat against the wall. Partial aluminium finish, with the possibility of tilting the screen forwards.

SMS FLATSCREEN WM/WH T Art no: FS012001/PL021001







Updated!

SMS FLATSCREEN WL ST. A TRIM BRACKET THAT GIVES THE RIGHT ANGLE.

An unobtrusive bracket with good adjustment facilities for small screens. Available in three colours.

SMS FLATSCREEN WL ST Art no: FS041016

FS041017 FS041018







GLOSSY WHITE

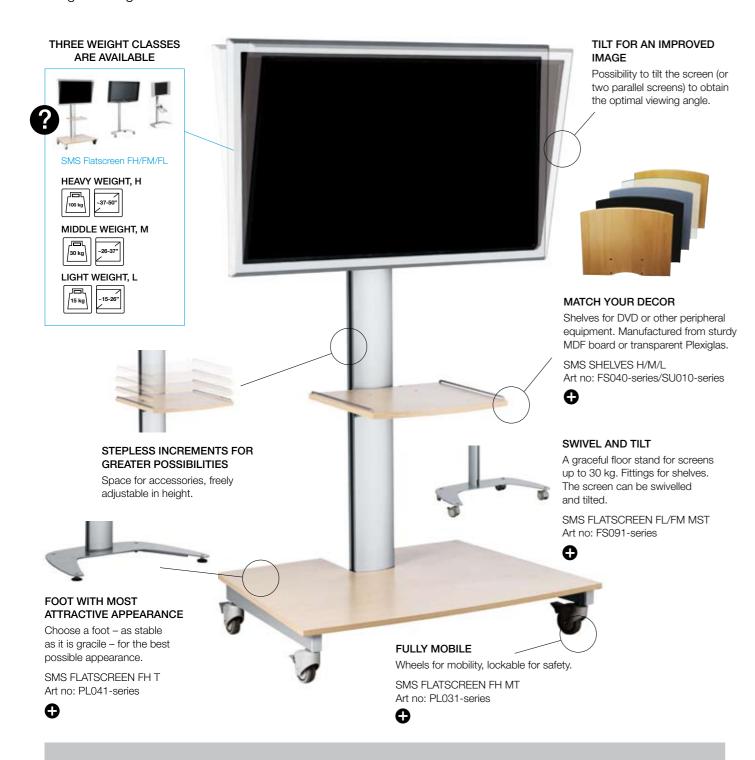




SMS FLATSCREEN TABLE MOUNTING/FUNC SMS FLATSCREEN FLOOR MOUNTING

INCREASE FREEDOM WITH A FLOOR STAND.

Our floor stands are available in all possible combinations. With wheels or feet. For light weight, middle weight and heavy weight screens. All models have adjustment facilities that ensure the best possible image viewing.



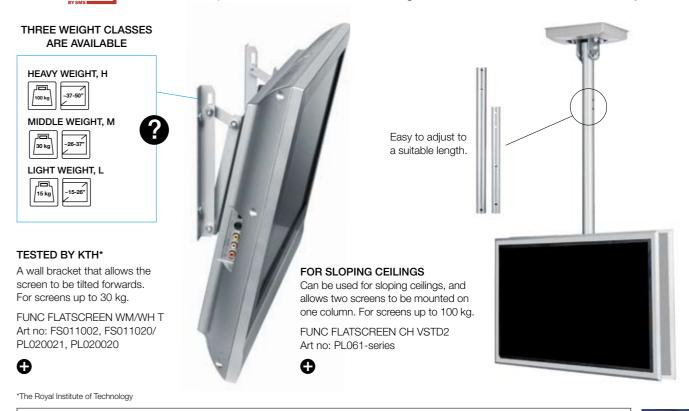
THERE'S ALWAYS PLACE FOR A TABLE STAND - YOUR PLACE!

A screen on the reception desk, at the cash desk, or right next to you at your own desk. SMS has everything you need - from columns in different lengths to fixtures and designed supporting brackets.



THE RELIABLE FUNC RANGE.

FUNC Func is our simpler solution, a smart basic range that focuses on function and safety.







SMS PROJECTOR SMS PROJECTOR

BRING YOUR PROJECTOR TO NEW HEIGHTS.

Choose a sure method of getting more from your projector. All of our products are easy to mount, easy to adjust, and easy to like.





Conceal all the cables with SMS Cable Management. See Page 35.



INVISIBLE

Hidden in the ceiling when not in use. Theftproof. Short operating distance, only 130 mm.

SMS SECRET Art no: LI010-series



LAPTOP SHELF

Used when you need to place the projector and your laptop together during the presentation. Up to five shelves.

SMS PROJECTOR STANDUP FM2 Art no: SU021-series





WALL-MOUNTED SHELF

This can be used if it is not possible to suspend the projector upside down from the ceiling.

SMS PROJECTOR WL F Art no: AE013-series



WALL MOUNTING

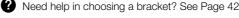
This bracket can hold the projector, up to 12 kg, an arm's length from the wall.

SMS PROJECTOR WL V Art no: AE013-series













HOW TO OBTAIN INFORMATION ABOUT ALL OUR PRODUCTS.

Complete news and information about all of our products, including technical specifications, drawings, instructions for mounting, article numbers, accessories, etc., can be found on our website: www.smartmediasolutions.se

A QUICK GUIDE TO OUR NAMING SYSTEM.

Follow the five steps below to derive the name of the bracket that suits your needs. There is some useful information at the bottom of the page about screen sizes and the terms we use.

1	2	3	4	5
BRAND?	TO BE USED FOR?	LOCATION?	SIZE OR WEIGHT OF SCREEN?	FUNCTIONS REQUIRED?
Func SMS	Projector Flatscreen	Ceiling, C (Ceiling suspension) Floor, F (Floor standing) Table, T (Table mounting) Wall, W (Wall mounting)	Heavy weight, H Screen size approx. 37-50" Screen weight: +30 kg Middle weight, M Screen size approx. 26-37" Screen weight up to 30 kg Light weight, L Screen size approx. 15-26" Screen weight up to 15 kg	Fixed, F (Fixed) Swivel, S (Can be swivelled) Tilt, T (Can be tilted) Mobile, M (With wheels) Variable, V (Variable length) Double, D (Double screens) Hidden, H (Hidden) 3D, 3D (Arm protruding from wall)
SMS Flatscreen WL 3D				





www.smartmediasolutions.se